# A Student Housing Analysis in the City of Auburn, Alabama

Danter & Associates

**Auburn City Council** 

October 16, 2018

City of Auburn

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#### Available Student Housing Types

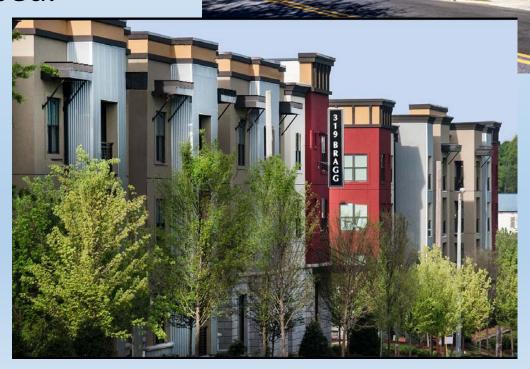
- Purpose Built Student Housing
- Market Rate (Conventional) Apartments
- Non-Conventional Student Housing Rentals
- On-Campus Housing
- Fraternity Houses



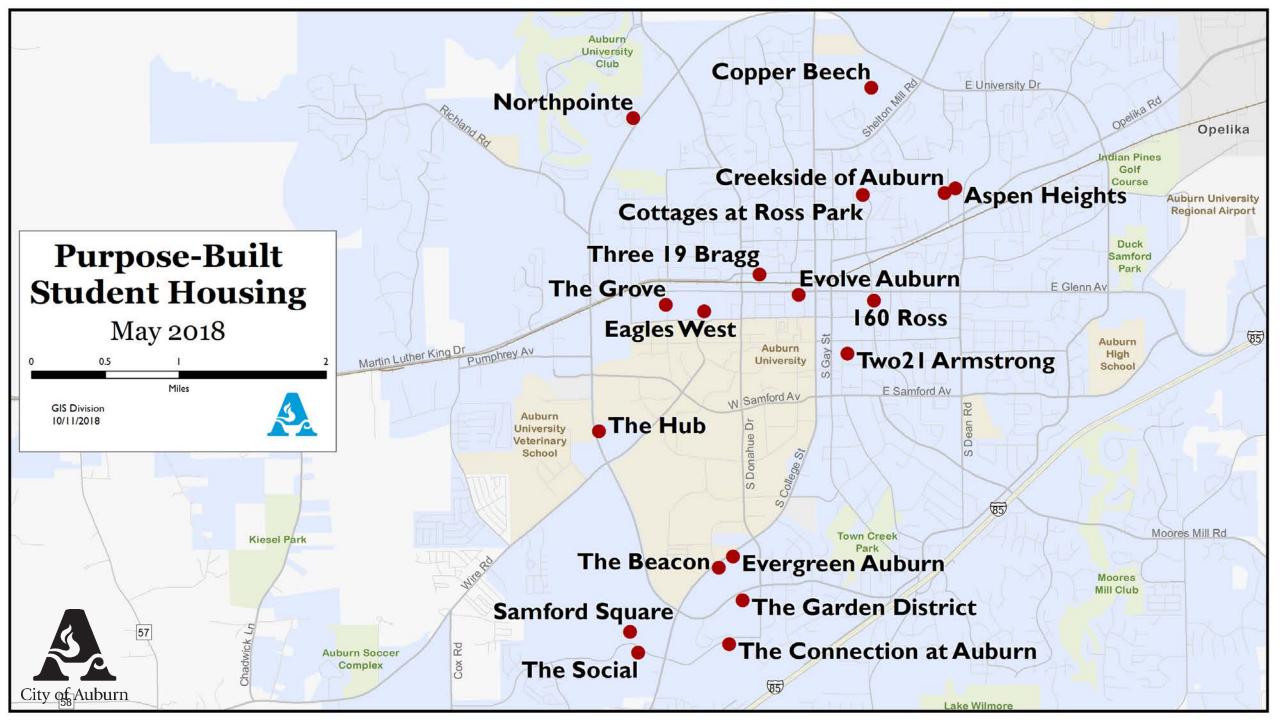
#### Purpose-Built Student Housing

 Privately constructed, owned, and managed multifamily developments with individual leases or leased by-the-bed.

- Floor Plan
- Furnished
- Utilities
- Amenities and Activities







#### Purpose-Built Student Housing

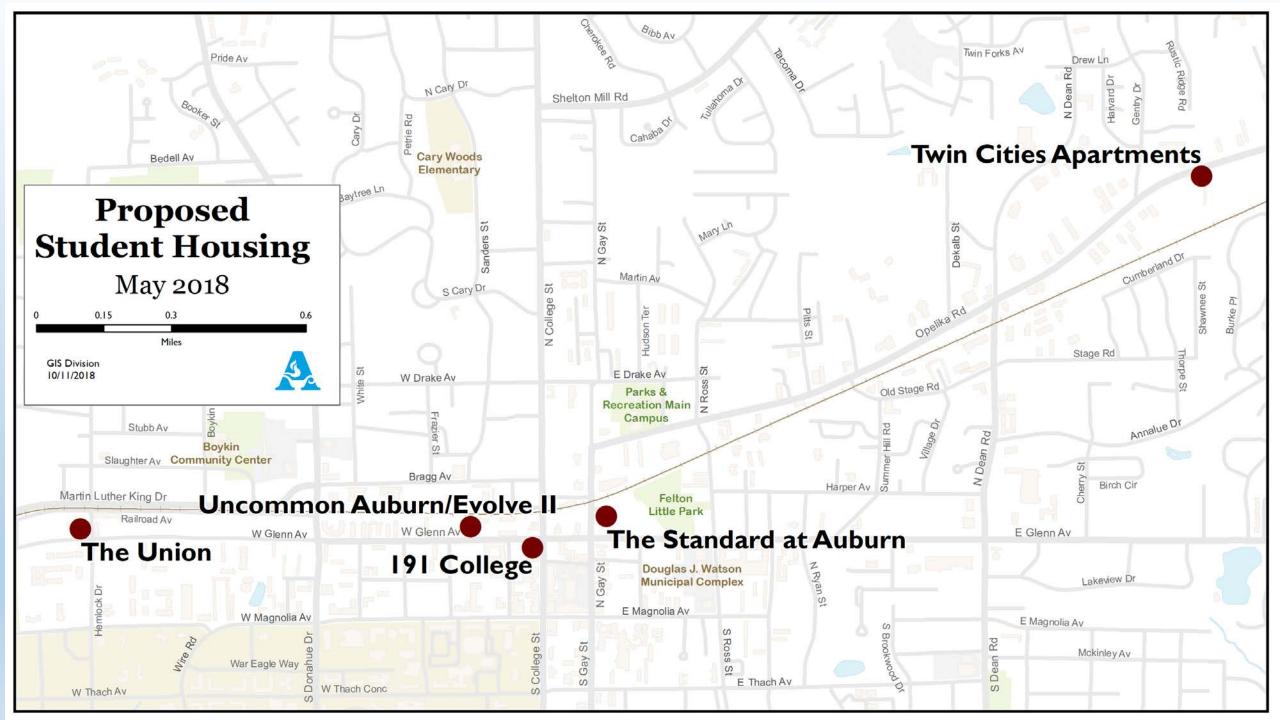
	Properties	Units	Beds	Vacancy Rate
2013 Danter Report	15	2,714	7,701	8.1%
2015 Danter Report	16	2,798	7,984	5.1%
2018 Danter Report	18	3,190	8,964	2.9%

316 Bragg opened 2014 160 Ross opened 2016 The Evolve opened 2017





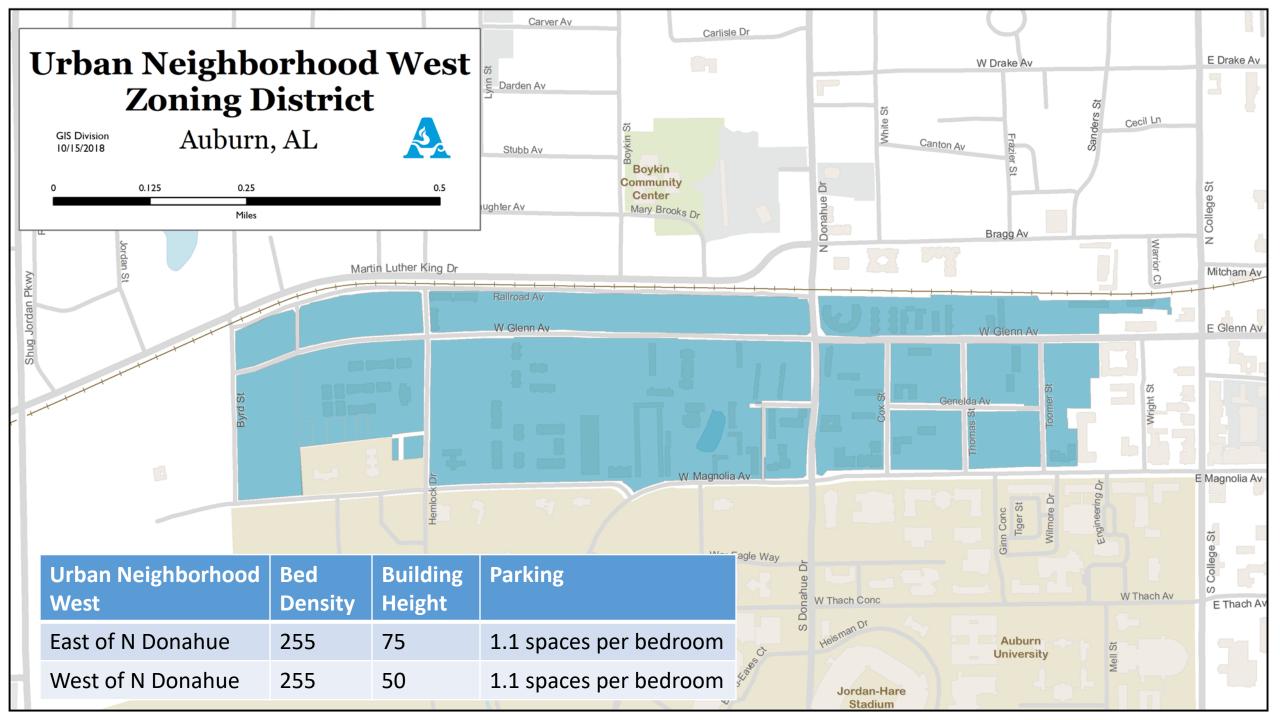




#### New Purpose-Built Student Housing

Property Name	Year Opening	Number of Properties	New Units	Total Units	New Beds	Cumulative New Bed Increase	Total Beds
	Fall 2018	18		3,190			8,964
The Standard	Fall 2019	19	219	3,409	683	683	9,647
191 College	Fall 2019	20	127	3,536	465	1,148	10,112
Twin Cities	Fall 2019	21	83	3,619	244	1,392	10,356
Uncommon Auburn	Fall 2020	22	220	3,839	609	2,001	10,965
The Union	Fall 2020	23	147	3,986	499	2,500	11,464















Refurbished "Little Henry's" Apartments on Magnolia Av.

#### Market Rate (Conventional) Apartments

Existing Market Rate (Conventional) Apartments						
Year	Properties	Units	Vacancy Rate			
2012	50	5,742	5.3%			
2015	47	5,298	4.3%			
2018	46	5,295	1.4%			

Approved Market Rate (Conventional) Apartments					
Spring Lake	270 Units				
Greystone on Samford	230 Units				

Demolished Market Rate (Conventional) Apartments						
Property	Year Demolished	Beds				
	Demonstrea					
Magnolia Arms Apartments (demolished for Browncrest phase 2)	2016	45				
Hyatt House Apartments (demolished						
for storage warehouses) Castilian Apartments (demolished for	2016	69				
AU parking lot)	2016	16				
Campus Crest Apartments (demolished for Evolve)	2017	50				
Carolyn Apartments (demolished for	2017	30				
public parking lot)	2017	24				
Greywood Apartments (demolished for Uncommon Auburn)	2018	90				
Oncommon Auburn)	2010	50				



#### Non-Conventional Student Housing Rentals

- Single Family Rentals
- Duplex Developments
- Townhome Developments
- Condominium Development
- Mobile Home Parks

#### Non-Conventional Student Housing Rentals Cottages





The Boulevard on Harper Street

City of Auburn

Cottages at Donahue on North Donahue

#### Non-Conventional Student Housing Rentals Academic Detached Dwelling Units







#### Auburn University On Campus Housing

Auburn University On-Campus Housing					
Residence Halls	Beds				
The Quad	945				
The Hill	1,400				
The Village	1,665				
South Donahue	415				
Cambridge at Auburn	300				
Total	4,725				

• There are 23 fraternity houses with capacity to accommodate 1,800 fraternity men.

City of Auburn

Sorority women occupy designated sorority halls in The Village.



#### Auburn University Enrollment

Year	Enrollment	Increase	Incoming Freshman
2012	25,134	-	3,852
2013	24,864	(270)	3,726
2014	25,912	1,048	4,592
2015	27,287	1,375	4,902
2016	28,290	1,003	4,529
2017	29,776	1,486	4,836
2018	30,440	664	4,783





#### Purpose-Built Student Housing Demand

Year	Student Housing Properties	Units	Auburn University Enrollment	On- Campus Beds	Net Enrollment	Market Demand	Beds	Market Penetration	Potential Market Demand
2012	15	2,714	25,134	5,468	19,666	9,833	7,701	39.2%	2,132
2015	16	2,798	27,287	5,468	21,819	10,910	7,984	36.6%	2,926
2018	18	3,190	30,440	4,725	25,715	12,858	8,964	34.9%	3,894
2019	21	3,619	30,440	4,725	25,715	12,858	10,356	40.3%	2,502
2020	23	3,986	30,440	4,725	25,715	12,858	11,464	44.6%	1,394



## Purpose-Built Student Housing Demand Factors

- Auburn University Enrollment
  - Number and type of students (undergraduate / graduate)
  - Socio-economic characteristics
- On-Campus Housing
- Walkability
- Market Penetration
- Market Absorption



#### Other Trends and Considerations

- Demand for conventional apartments for young professionals
- Demand for senior rental housing
- Non-Conventional Student Housing
  - Cottages
  - Academic Detached Dwelling Units
- Refurbishment of existing apartment properties in walkable area
- Step-up support



### Questions